Live Q&A Teleconference

OpenLMIS Call for Expression of Interest (EOI)
June 2020
Today’s Session

- Introduction
- OpenLMIS Overview
- The “Why”
  - Rationale for partnership approach
- The “Who”
  - Who we are targeting; partnership characteristics
- The “How”
  - Review of EOI materials
  - EOI process flow
- Q&A
Our Vision

Shared Investment, Shared Benefit

Promoting code reuse through microservices architecture and community approach

Interoperable

Standards-based, API-driven interoperability to work with almost any other system

Configurable and Extensible

Modular architecture enables extensibility without forking
OpenLMIS manages logistics processes for over 11,000 health facilities across Africa through 10 implementations.

- Increasing data visibility and timeliness
- Reducing stockout frequency and duration
# Partner Network

## Donors & Thought Partners
- Bill & Melinda Gates Foundation
- Gavi: The Vaccine Alliance
- USAID: From the American People
- Digital Square

## Implementing Partners
- Clinton Health Access Initiative
- PATH
- VillageReach
- Chemonics
- JSI

## Technology Partners
- SolDevelo: solutions development
- ONA
- SOFTWARES
- EMPOWER
- BAO SYSTEMS
<table>
<thead>
<tr>
<th>OpenLMIS Features</th>
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<td><strong>OpenLMIS Features</strong></td>
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<td><strong>Requisitions:</strong></td>
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<tr>
<td>Use stock data to generate orders for a configurable approval process.</td>
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<td><strong>Analytics and Reporting:</strong></td>
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<td>Use and display data with intuitive visualization that support decision-making.</td>
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<td><strong>Order Fulfillment:</strong></td>
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<td>Fulfill and ship orders based on stock on hand and send a Proof of Delivery from the ordering facility.</td>
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<td><strong>Mobile Integration:</strong></td>
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<td>Connects dispensing and supply information at the point of care through an integration with OpenSRP.</td>
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<td><strong>Stock/Inventory Management</strong></td>
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<td>Captures inventory data and stock movements to provide an overview of stock availability</td>
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<td><strong>Equipment (CCE):</strong></td>
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<td>Track cold chain equipment inventory, functional status and receive real-time alerts on device temperature.</td>
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Configurability
Flexible Hosting & Deployment Models

Range of implementation support offerings

The level of implementation support offered is flexible, and customized based on a country’s specific needs:

- Can be hosted in-country or in the cloud; can be hosted on premise or OpenLMIS managed services (SaaS)
OpenLMIS Transition

After 10 years of growth, OpenLMIS is graduating to a new level of maturity as a global good and is actively pursuing a public-private partnership model that will enable OpenLMIS to scale and sustain the software.

• Diversification of funding streams is a fundamental need for open source projects
• Invested in our mission to continue to strengthen public health supply chains at scale
• Community partners are at the heart of our decision, bringing experience with innovative cross-sectoral collaboration
Desired Characteristics

• Appreciation of the OpenLMIS mission
  — Commitment to maintain the existing code base as a digital public good available to the public health sector

• Business strategy that incorporates OpenLMIS into its portfolio of products/services within 12-18 months
  — Financial stability
  — Capacity to allocate personnel and resources

• Technical capabilities and interest in software improvements
  — Support partners with existing implementations
  — Work with partners across the public-private sectors
Review of EOI Materials

1) Call for EOI

2) OpenLMIS Briefing Document

3) Online EOI Form

4) Summarized Q&A
EOI Process Flow

**EOI Response Collection**
- Live Q&A teleconferences
- Response collection
- Clarification on submission
- Provide support on outstanding questions as needed

**Mutual Evaluation**
- EOI review
- Outreach to qualified candidates
- Pitch to Working Group
- Further discussions and future-state mapping

**Selection & Contract Negotiation**
- Governance Committee vote
- Broader meetings and/or presentations
- Transition planning
- Contract negotiation & finalization

**Transition**
- Provide guidance for an effective transition
- VillageReach staff support
- Co-created communications
- Knowledge sharing & collaboration
Thank you!

https://openlmis.org/transition/